

Water Choices

Options for managed water supply in the open market

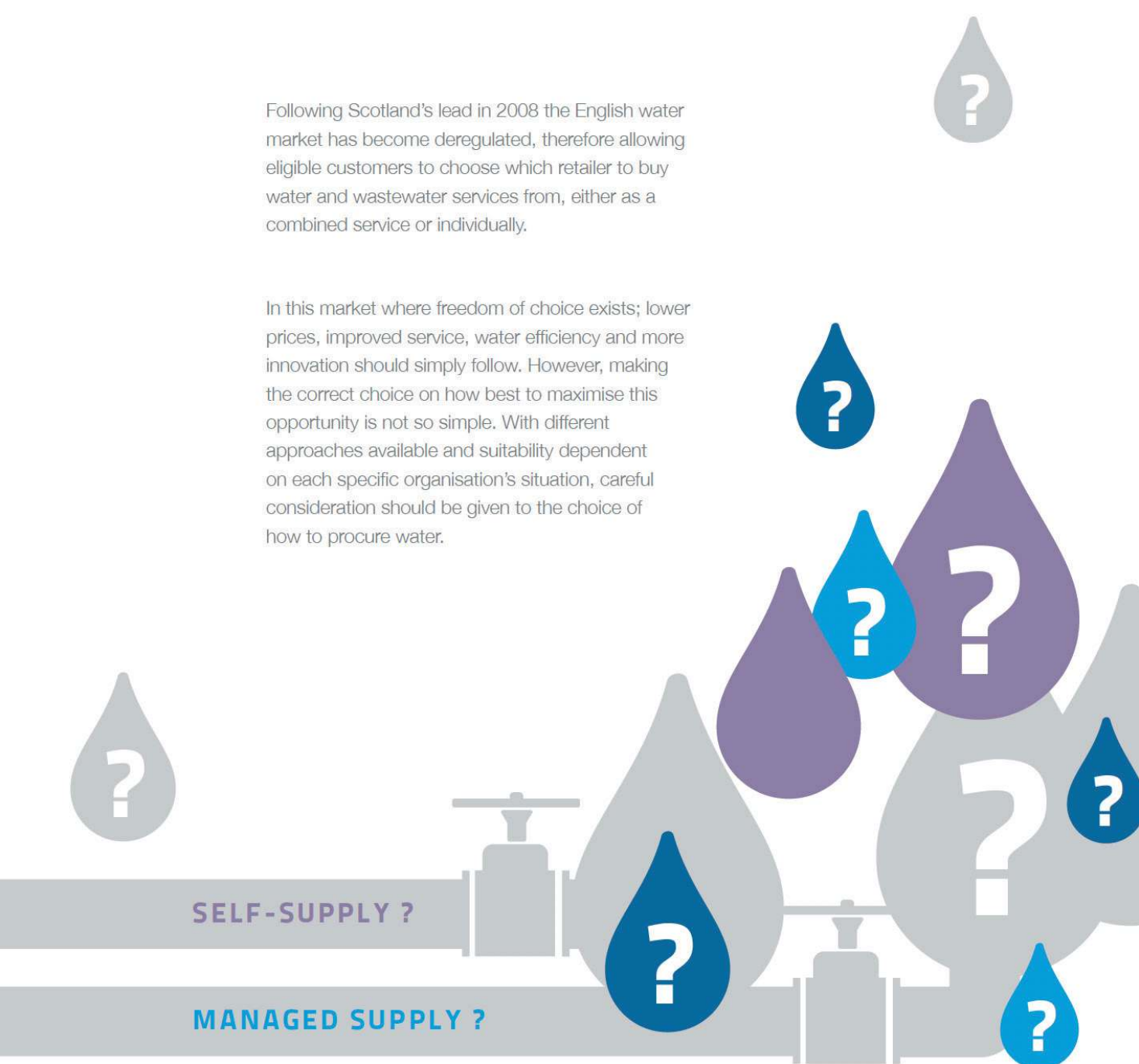


Choices...

Commercial and other non-residential water users have the option to negotiate and switch to the supplier who will give them the best price and service level.

Following Scotland's lead in 2008 the English water market has become deregulated, therefore allowing eligible customers to choose which retailer to buy water and wastewater services from, either as a combined service or individually.

In this market where freedom of choice exists; lower prices, improved service, water efficiency and more innovation should simply follow. However, making the correct choice on how best to maximise this opportunity is not so simple. With different approaches available and suitability dependent on each specific organisation's situation, careful consideration should be given to the choice of how to procure water.



1. Managed Supply

Who's it for / Suitable for all organisations

A water management solution that replicates the self-supply model, selecting the best Retailer contract for your portfolio with collaborative working to avoid unnecessary costs and optimise service levels.

Outcome

The Managed Supply service provides a comprehensive understanding of the market opportunities available and drives down cost and consumption throughout the property portfolio. Waterscan will assess the validity of historical charging mechanisms, cleanse all associated data and enable a fully informed purchasing decision to be made based on the most competitive Retailer deals available.

The Managed Supply service delivers continued support with full transparency and control to provide a positive switching experience, timely, accurate billing and complete management of your Retailer relationship. A detailed assessment and benchmarking of water efficiency across your estate, followed by a step-by-step plan to reduce water cost and consumption and continuous progress reporting will enable the achievement of sustainability goals whilst reducing water bills.

Benefits

- Cleansed portfolio prior to switching supplier
- Meter reading, data control and full transparency
- Well informed, independent choice to maximise cost reduction
- Hassle-free managed transition
- Water efficiency and compliance audits
- Intelligent benchmarking
- Comprehensive consumption reduction plans
- Live data access via online dashboarding
- Consolidated billing to reduce resource requirements
- Access to market and peer collaboration



TIMEFRAME
8 weeks

Complete procurement process from tender preparation through to contract review and transition assistance.

2. Self-Supply

Who's it for / High consumers or large, multi-site organisations

Undertake licence application process and administration of self-supplying water, allowing complete control over water consumption and cost.

Outcome

The Self-Supply service is designed to deliver a greater saving by dealing directly with wholesalers, an enhanced service above that of national retailers, ensure accuracy in billing and provide the opportunity to influence development of the market. Waterscan will navigate the complexities of the market; give support in achieving and maintaining a licence and deliver comprehensive management of the administration required to self-supply water.

With direct access to market data combined with extensive water management experience, Waterscan is able to build a robust, tailored and evidence-based strategy. This transparency creates real efficiencies to drive down operational costs and achieve corporate social responsibility goals while creating further opportunities for investment in infrastructure and sustainability initiatives.

Benefits

- Complete control of water cost and consumption
- Reduction in direct costs for water and wastewater services, plus administrative savings
- Enhanced service delivery to drive efficiencies
- Access to central market database (CMOS) to ensure accurate billing
- Opportunity to influence the market and shape future charging
- Live data access with bespoke online dashboarding
- Hassle-free managed licence application and maintenance
- Consolidated billing (including sites not eligible for self-supply in Wales and Northern Ireland)



TIMEFRAME
12 weeks

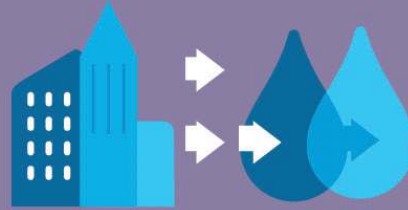
Complete process from application preparation through to submittal and award of licence.

Maximising this opportunity



Review existing situation

Ensure current billing and charging is correct. If not, rectify it now before switching supplier. This will ensure any refunds/rebates are maximised with the existing supplier



Understand usage

Know how, when and where water is used. Benchmark the property portfolio, validate current position and address excessive consumption



Determine business goals

Whether cost reduction, consolidated billing or improved water efficiency. Prioritise business goals with key stakeholders



Review supply options

Assess which option best meets organisation goals, i.e. fully supported managed supply with procurement to select your preferred retailer, or pay wholesaler charges directly through a self-supply licence

Eligibility

Businesses, charities and public sector organisations must operate from a business premises, pay business rates, not use a household water supply and not have utility services provided by a landlord to be eligible to switch. Currently only properties with a supplier based in either England or Scotland are eligible.

Why Waterscan?



Non-household organisations are not obliged to outsource their procurement of water and can choose to manage this internally. However, the market remains complex and customers continue to experience an array of challenges. To truly understand and maximise the opportunities an independent and trusted advisor, with experience and established relationships in the national market, will add value to the decision making process and ensure the best deal is achieved.

Waterscan provides support to organisation's looking to address water consumption, improve efficiency, reduce costs and deliver CSR targets. Established in 1994 and based in the UK, its expertise covers a range of industries and sectors; providing independent water solutions support to large and small organisations. As an active participant in the market, driving innovation through self-supply licencing and operations, and with first-hand experience of securing a supply licence, Waterscan is well placed to successfully guide commercial and other non-household water users in a competitive water market.